## It's The Little Things That

## make big Hmings happen



Strongest Pre-Approval In The Industry	Reputation is all you have in this world and we have worked hard for ours.
Pre-Approval Is A Verb Not A Noun	I call and "sell" your offer and our client to the listing agent.
I Am Accountable To You	This means I work for you and my goal is to exceed your expectations. (No out of area/online lender disconnect.)
Tuesday Updates	Every Tuesday we call everyone involved in the deal and give them a progress report. This simple act keeps everyone informed, relaxed and stress free.
Close On Time	Every time.
I Give Honor To My Referral Partners	I know how hard you work for every lead and what's riding on every single transaction.
Lead Generation	We pursue leads throughout the life of the loan, generating business for both of us.
Best-In-ClassCustomer Service	It's what separates us from all the rest. This includes our Client Concierge Program keeping our clients engaged, informed, and excited from preapproval to close.
We Are NotCookie Cutter	We are a solutions based lending company. Focus is on the best personal loan solution for each client.

The O'D Team

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